

**COMPANY PROFILE** 

#### PT Investasi Hijau Selaras (HIJAU)

Green Energy Without Worry





### HIJAU Provides Green Energy Without Worry

HIJAU provides commercial-industrial solar and cooling solutions with priority for







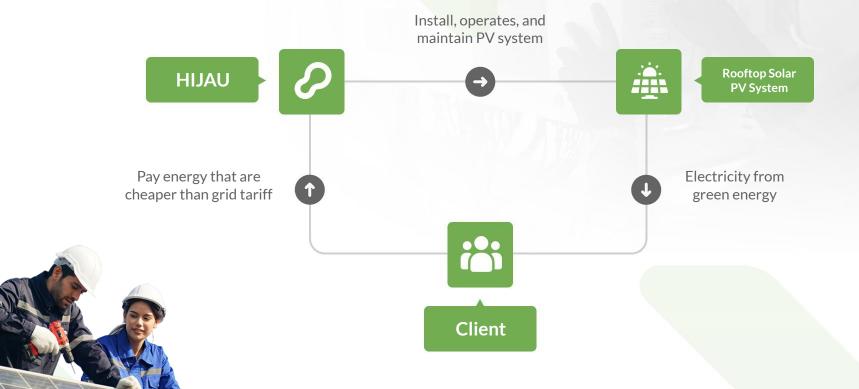


with **zero investment** scheme.

#### How HIJAU Works:



#### **Complete Solution With Zero Investment**





## Financial Excellence: Saving from day one, more saving after agreement ends.



# Engineering Excellence: International Standards, Expertise, and Certifications



With over 35 MWp of photovoltaic installations and engineers with 10+ years of PV experience, and backed by professional certifications, our team ensures the highest standards in every project.



#### **Design Excellence**

Tailored design based on site condition that also make sure that the system is reliable

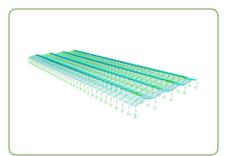


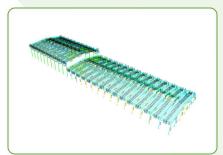




#### Structural Integrity Assessment

We ensure our clients' structures are **robust enough** to support the solar PV system by conducting **thorough simulations and evaluations**.





### Safety Excellence: Minimizing Risks in Inc.

#### **PHIJAU**

### Minimizing Risks in Installation & Maintenance

Our system adheres to HSE and compliance standards to minimize incidents and client asset damage during both installation and operational maintenance.





Double breaker protection system before interconnecting the PV system to the client's system.



Ensures all PV panels are accessible through a durable, anti-corrosive walkway, eliminating the need to step directly on the roof, which reduces the risk of leakage.

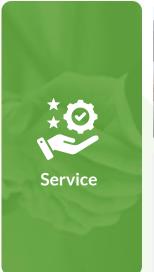


We are using long safety lines on each roof that installed PV to prevent people from falling while maintenance

#### Service Excellence:

### **Ensuring Protection for All Stakeholders**

We prioritize the security and satisfaction of all stakeholders by ensuring these points:





We stand by the performance of our solar PV systems, guaranteeing their reliability. If our systems fall short of the promised performance, we take full responsibility, even compensating our clients if necessary.



We are safeguarding all of our solar PV assets with an all-risk insurance, ensuring reliability and peace of mind for all stakeholders.



Our system is designed to ensuring compliance at every stage. By strictly following these regulations, we minimize risks, protect all stakeholder assets, and maintain operational reliability.



We ensure *precise and real-time* data on energy yield, carbon reduction, and alarms. This monitoring can be accessed from *website and mobile app.* 





#### HIJAU by Numbers







































#### **Case Study**











Total 3,490 kWp Solar PV



#### Overview:

Rooftop solar installations across 4 factories in Lampung, Serang, Semarang, and Jombang to reduce carbon emission and achieved savings.

#### **Challenges:**

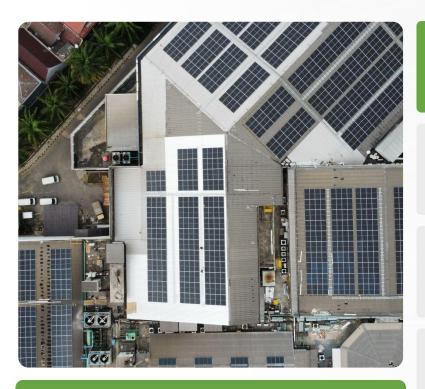
Dusty conditions from livestock machinery emissions required systems designed for durability and consistent performance.

#### **Solutions:**

Integrated real-time monitoring systems to ensure optimal performance and minimize the impact of dust accumulation.

#### **Case Study**





Solar PV Capacity Phase 1765 kWp



#### Overview:

Solar installations for Lippo Cikarang, with Phase 2 in progress and expansion planned for other Lippo Group properties.

#### **Challenges:**

Preserving the mall's facade aesthetics while accommodating solar panel installations that avoid disrupting the building's visual appeal.

#### **Solutions:**

Designed an installation approach ensuring a tidy, unobtrusive aesthetic that aligns with the commercial building's premium standards.

#### **Case Study**







#### Overview:

Solar installations for Korean Global EV Battery Factory with over 7 MWp Solar PV capacity including existing canopy.

#### **Challenges:**

Adheres to strict HSE standards and operate machines that are highly sensitive to electrical quality and require uninterrupted power supply.

#### **Solutions:**

HSE compliance is strictly monitored throughout the execution and the interconnection process is done under 4 hours.

7,144 kWp Solar PV

#### **Company Milestone**



HIJAU envisions energy independence for everyone by the power of the sun.

Setting Up (2017)



**Partnership** (2019-2020)



- 1. ATW Group officially launched its business.
- 2. Secured a distributorship for REC\*.
- 3. Formed partnerships with SMK Ma'arif (Djarum Foundation), Politeknik Jember, and Prasetiya Mulya University.
- ATW Group entered the EPC market under ATW Solar.d
- 2. Market growth surged following regulatory improvements (MoEMR 13/2019)
- 3. Established a JV partnership with Shizen Energy, a global developer.
- 4. HIJAU was designated as the local co-developer.

Launched full-fledged operations with a 15 MWp installation under the JV

First Operation (2023)





#### **Company Milestone**

Moving forward, HIJAU intend to take part in developing sustainable infrastructure through Cooling-as-a-Service business

- 1. HIJAU secured its initial round of funding from SEACEF II
- 2. The company has 4.3 MWp in operation, 12 MWp in development, and a 185.4 MWp pipeline under its independent management.

Engaged in funding partnerships within the rental business with prominent industry players, Launched Cooling-as-a-Service product.

Intends to achieve 70 MWp of solar photovoltaic capacity installation, secured debt funding from SMI and expansion of business lines, including the pilot operation of CaaS.





Seed Capital (2024)



Continue Expanding (2025)



**Target** ( 2025 )

#### **Under Construction**











PT Wijaya Triutama Plywood Industry



PT Dharma Controlcable Indonesia



Korean Global EV Battery Factory

#### **Location: Kalimantan**

Focus on installing solar solutions on a unique roof structure, tailored to meet the specific challenges of the site's environment and design.

#### **Location: Cikarang**

Development of an off-grid solar battery system, utilizing self-produced batteries to support independent energy generation and storage for enhanced sustainability.

#### **Location: Karawang**

A high-standard, national-level project initiative for a key player in the energy sector, demonstrating our commitment to delivering cutting-edge solutions with rigorous safety and operational standards.

### Supervisory **Board**

#### **Antonius Weno**

Founder/President Commissioner

More than 25 years experience in business operations, financial management, and risk management across various industries, including banking and real sectors.

Held positions as President Commissioner of PT Buana Finance Tbk, VP Business Development of Mizuho Bank, Director of Astra Sedaya Finance, Director of Atlas Resources, and CEO of Yarra Group.









#### John Colombo

Country Manager, Clime Capital Management

More than 14 years of professional experience in the fields of renewable energy and mobility sectors.

Held positions as Country Director for Asia Power Development Platform (APDP) and Head of Public Policy and Government Affairs for Uber.

University of Minnesota, BS in Economics

### Board of **Director**

#### **Thio Ariyanto**

**Operational Director** 



Held position as senior sales and project manager in Syntek Solar.

TU Delft, MSc in Sustainable Energy; BSc in Engineering Physics







#### **Victor Samuel**

**President Director** 

More than 10 years experience in business development and sales leadership in the solar PV industry, securing major deals and leading operations across various markets. Demonstrated success in securing significant deals, driving technical and commercial negotiations, and leading strategic partnerships with global companies.

Held positions as Country Director for Indonesia and Vietnam, REC Singapore

KTH Stockholm, TU Eindhoven, MSc in Sustainable Energy; ITB, BSc in Engineering Physics



#### **Contact Us**

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# Thank You!