



COMPANY PROFILE

PT Investasi Hijau Selaras (HIJAU)



GREEN TECHNOLOGY WITHOUT WORRY



ISO 45001
Occupational
Health and Safety
Management
CERTIFIED

ISO 9001
Quality
Management
Systems
CERTIFIED



www.hijau.co.id

Group Structure

ATW Group aims to provide an Integrated sustainable solutions



Company Milestone

HIJAU envisions **energy independence** for everyone by the power of the sun.

ATW Group officially launched its business, secured a distributorship for REC*, and formed partnerships with SMK Ma'arif (Djarum Foundation), Politeknik Jember, and Prasetiya Mulya University.

ATW Group entered the EPC market under ATW Solar, experienced market growth driven by regulatory improvements (MoEMR 13/2019), established a JV partnership with Shizen Energy, and designated HIJAU as the local co-developer.



Setting Up
2017



Partnership
2019-2020



First Operation
2023

Launched full-fledged operations with a 15 MWp installation under the JV

Company Milestone

Moving forward, HIJAU intend to take part in developing sustainable infrastructure through **Cooling-as-a-Service** business

HIJAU (formerly ATW HIJAU) secured its initial funding from SEACEF II and expanded its operations to 4.3 MW in operation, 12 MWp in development, and a 185.4 MWp pipeline under independent management.



Seed Capital
2024

Continue
Expanding



Engaged in funding partnerships within the rental business with prominent industry players, Launched Cooling-as-a-Service product. Achieved 40+ MWp solar photovoltaic capacity installation

Scaling Up
2025



Achieved 35+ MWp of solar photovoltaic capacity installation, secured debt funding from OCBC and expansion of business lines, including the pilot operation of CaaS.



HIJAU Provides Green Technology Without Worry

HIJAU provides commercial-industrial solar panel
and cooling solutions with priority for

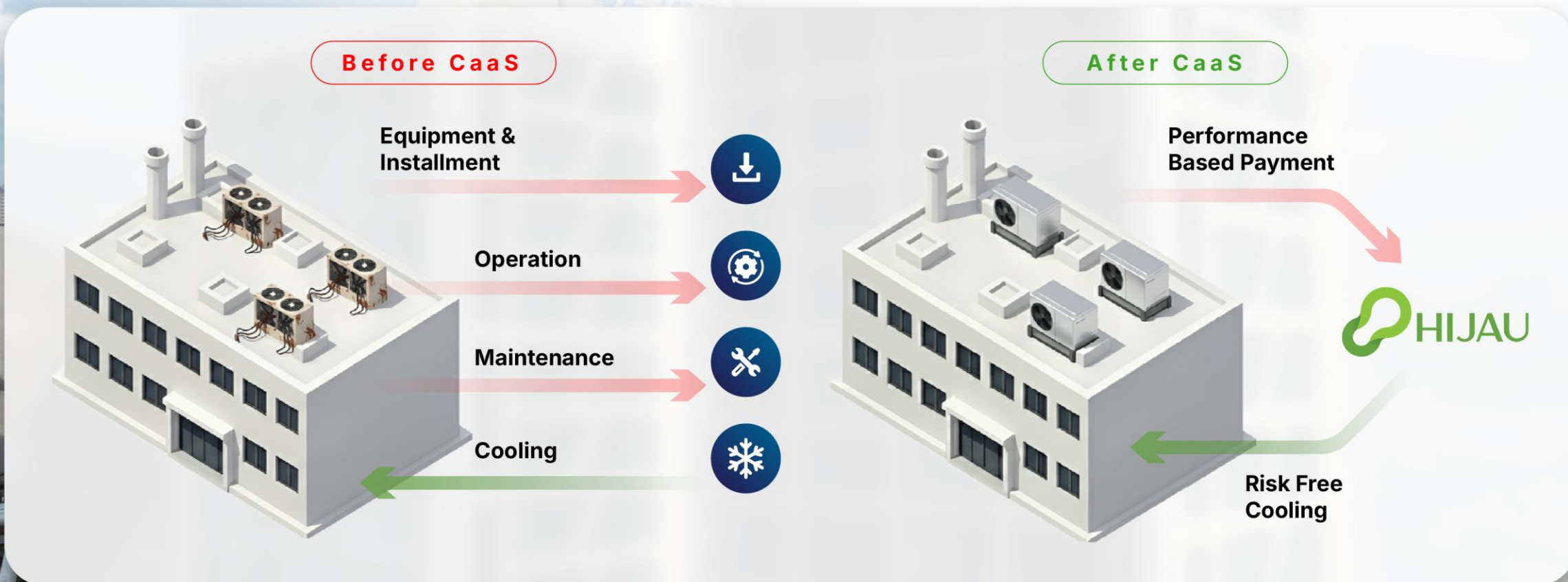


with zero investment scheme.

HIJAU's Worry-free Clients



How Cooling as a Service (CaaS) work



Why CaaS?

Zero CAPEX, energy-efficient cooling, reduced risk, and end-to-end management.



Zero Investment

No upfront CAPEX. No collateral. Preserve capital for your business



Pay Per Use

Pay only for the cooling you use. Simple and predictable



Guaranteed Performance

Reliable cooling performance with availability, temperature and efficiency you can count on



End-to-End Management

From installation to maintenance, we manage it all



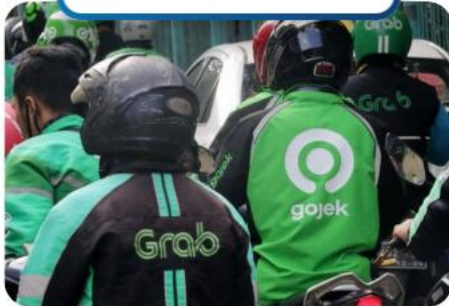
Reduced Risk

Peace of mind. No breakdown, no unplanned cost, insured equipment and continuous monitoring.

CaaS makes cooling smarter, simpler, and more efficient.

SERVITIZATION TREND FOR **SEAMLESS EXPERIENCE**

Mobility as a Service



Pay per Ride

Better access, driver included,
no ownership or maintenance.

Print as a Service



Pay per Page

No printer purchase,
maintenance, or consumables
management.

Entertainment as a Service



Pay Monthly

Unlimited content on demand,
anytime and anywhere.

Cooling as a Service

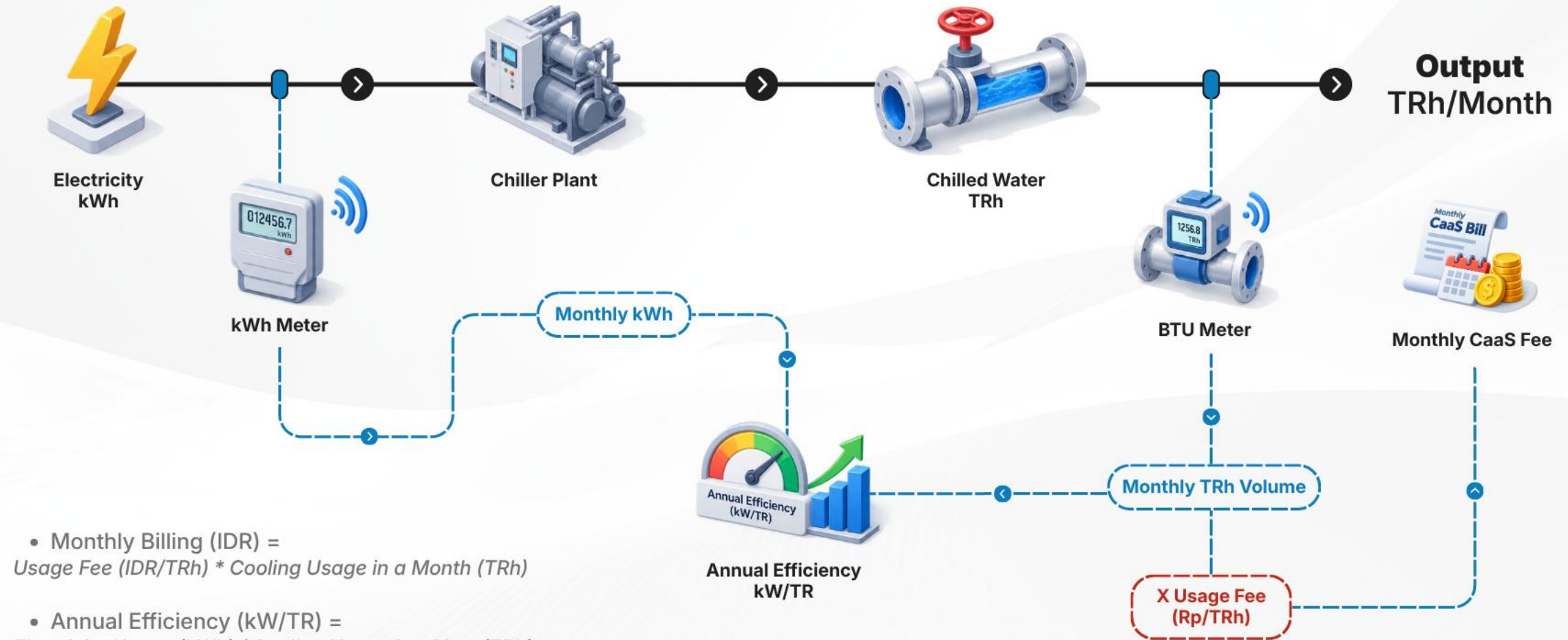


Pay for Cooling Delivered

No upfront investment,
guaranteed performance, and full
operation and maintenance.

From Mobility to Cooling, *Everything as a Service.*

Monthly Billing Process



Cooling as a Service Portfolio

32 TR

Passive and Active Cooling
for Specialty Coffee Roastery

 **Tangerang**

2000 TR

Efficient Cooling Solution for
a High-Traffic Lifestyle Mall

 **Jakarta**

Cooling as a Service Case Study

Cooling system installation

at TCC Coffee Roastery

Total

32 TR



Overview

Cooling system installation at TCC Coffee Roastery using a combination of VRF and AC Split unit

Challenges

The installation areas are separated (office, dormitory, and security post) with significant distance between them.

Solutions

VRF is installed for the office, while AC Split units serve the other areas to provide a more flexible and cost-efficient cooling setup tailored to distance and operational needs

IoT-integrated system

An AI-driven IoT monitoring system will be implemented for real-time performance tracking, predictive maintenance, and intelligent optimization.

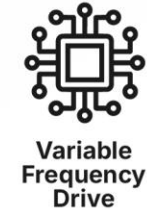
Cloud & Dashboard



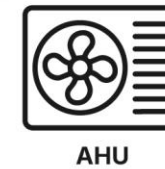
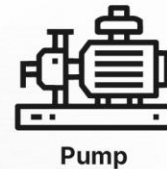
IoT Gateway Controller



IoT Sensors & Actuators



HVAC Equipment



Smart sensors collect and transmit data to a cloud-based platform, where AI continuously analyzes system performance, predicts potential failures, and detects anomalies before disruptions occur. This AI-integrated IoT system improves operational efficiency, extends equipment lifespan, and reduces energy consumption.



Cooling as a Service

Real-time Monitoring System

We ensure precise and **real-time** data on temperature, flow, and energy usage. This monitoring can be accessed from your **website and mobile app**

Supervisory Board

Antonius Weno

Founder/ President Commissioner

More than 25 years experience in business operations, financial management, and risk management across various industries, including banking and real sectors. Held positions as President Commissioner of PT Buana Finance Tbk, VP Business Development of Mizuho Bank, Director of Astra Sedaya Finance, Director of Atlas Resources, and CEO of Yarra Group.

Universitas Wijayakusuma, BSc in Economics



John Colombo

Country Manager, Clime Capital Management

More than 14 years of professional experience in the fields of renewable energy and mobility sectors. Held positions as Country Director for Asia Power Development Platform (APDP) and Head of Public Policy and Government Affairs for Uber.

University of Minnesota, BSc in Economics



Executive Board



Victor Samuel

President Director

Over 10 years of experience in solar PV business development and sales leadership, specializing in strategic partnerships, commercial negotiations, and leading renewable energy projects across Southeast Asia.

KTH Stockholm, TU Eindhoven, MSc in Sustainable Energy; ITB, BSc in Engineering Physics



Thio Ariyanto

Operation Director

Over 8 years of experience in Solar PV engineering, project delivery, and technical leadership. Proven expertise in managing large-scale renewable energy projects and driving operational excellence.

TU Delft, MSc in Sustainable Energy; ITB, BSc in Engineering Physics



Wilson Tanuwijaya

Executive Director, Sales

Over 10 years of experience in solar PV business development and sales. Led the delivery of over 200 MW of rooftop and ground-mounted solar EPC projects across Indonesia, driving strategic partnerships and commercial growth.

Washington State University, BSc in Mechanical Engineering



Steven Wang

Executive Director, Finance

Over 5 years of experience in corporate finance, project finance, and renewable energy investments, specializing in fundraising, financial structuring, and capital planning to support business growth across Southeast Asia.

Bachelor of Economics, Gadjah Mada University

Our Service Process : Efficient and Transparent



Preliminary Study & Discussion

We identify your business's energy needs and the best solutions we can provide.

01



Survey & Data Collection

Our team conducts a detailed on-site survey to gather essential data.

02



Review & Discussion of Rental Agreement

We prepare and finalize the contract based on your chosen scheme lease or purchase.

03



Proposal Revision After Survey

The proposal is adjusted based on survey results, including system design and estimated savings.

04



Proposal Review & Negotiation

We discuss the proposal thoroughly to ensure everything matches your requirements.

05



Contract Signing

The contract is signed, and your project is ready to enter the installation phase.

07



Administrative Document Collection

We assist in preparing all required administrative documents.

06

FAQ

*Everything you need to know
about our CaaS*



What is included in the CaaS monthly fee?

Equipment, installation, operation, maintenance, component replacement, and standby engineer with zero upfront investment (CAPEX-free).



What if actual usage falls below the minimum commitment?

Charges will be based on the minimum annual usage commitment agreed in the contract.



Can the contract be terminated early?

Yes, the client may terminate the agreement at any time during the contract period, subject to applicable termination fees.

Who owns the chiller plant equipment?

HIJAU invests in, installs, and owns the system throughout the contract period. The client only pays for the cooling delivered.



What if the guaranteed efficiency (kW/TR) is not met?

HIJAU bears the electricity cost difference; any deviation from the guaranteed efficiency is set off on an annual basis.



What is the client responsible for providing?

On-site electricity & water access, civil & architecture works, water treatment, and make-up water & drain works



Contact Us



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Thank You!